Healthcare Update from the Front Lines
Westchester County Association

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Kevin Dahill, President and CEO, Suburban Hospital Alliance of New York State
September 16, 2020
Agenda

1. About HANYS and the Suburban Alliance
2. New York’s experience with COVID-19
3. Impact on our healthcare providers and state
4. Status of the pandemic nationwide
5. Preparations for a second wave
6. Our advocacy
LEADING HEALTHCARE ADVOCACY

OUR PARTNERS
- Greater New York Hospital Association
- Nassau-Suffolk Hospital Council
- Northern Metropolitan Hospital Association
- Suburban Hospital Alliance of New York State
- Iroquois Healthcare Alliance
- Pandion Healthcare: Education and Advocacy
- Western New York Healthcare Association
- Northern New York Hospital Association

EXPERT POLICY ANALYSIS

- Finance and Analytics
- Managed Care and Insurance
- Emergency Preparedness
- Regulatory Affairs
- Quality
- Post-Acute Care
- Rural Health
- Behavioral Health
- Community Health
- Healthcare Governance
- Delivery System Reform
- Health Information Technology
- Legal and Compliance
- Workforce Development
New York’s COVID-19 wave

NY was one of the earliest hot spots in the nation.

At our peak in April, NY hospitals were caring for more than 18,000 COVID-19 patients, many requiring intensive care with specialized staff and equipment.

To date, about 90,000 COVID-19 patients have been hospitalized in NY.
HANYS’ COVID-19 response

- Workforce needs
- PPE
- Testing capacity
- Regulatory relief
- Liability protections
- Relief funding
Flattening the curve

Source:
https://covidtracking.com/data/state/new-york
Requirements and projections

- **Surge capacity**: Hospitals across the state were required to increase their capacity by a minimum of 50%.

- **Elective surgery ban**: Procedures were banned in all regions of the state for a number of weeks.
NEW YORK HOSPITALS WILL SUFFER AN ESTIMATED $20-$25 BILLION IN COVID-19 RELATED LOSSES AND NEW EXPENSES IN ONE YEAR

According to an analysis completed for HANYS by Kaufman, Hall & Associates, LLC
Provider Relief Fund snapshot

<table>
<thead>
<tr>
<th>Targeted funding for hospitals and other providers: $71 B</th>
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<tbody>
<tr>
<td>Medicaid and CHIP: $15 B</td>
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<tr>
<td>&quot;Hot spot&quot; hospitals round I: $12 B</td>
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<tr>
<td>&quot;Hot spot&quot; hospitals round II: $10 B</td>
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<td>Safety net hospitals: $13 B</td>
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<td>(two rounds of $10 B and $3 B)</td>
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<td>Rural hospitals: $11 B</td>
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<td>(two rounds of $10 B and $1 B)</td>
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<td>Skilled nursing facilities: $10 B</td>
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<td>(two rounds of $5 B)</td>
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<th>General relief fund for all providers $50 B</th>
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<th>Unallocated funds $53 B</th>
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| Uninsured pool and other < $1 B                         |

- $175B authorized by Congress
- $122B allocated; $53B unallocated (as of Aug. 8, 2020)
- NYS hospitals have accessed about $9B (8% of total allocated funding)
New York state today: Budget

Current budget year (SFY 2020-2021)
- $2 billion in ongoing Medicaid reductions recommended by MRT
- Provides DOB with authority to make mid-year budget reductions
- Revised shortfall is about $14 billion
- Additional current year cuts of up to 20% may be announced by end of September

Upcoming budget year (SFY 2021-2022)
- DOB projects next year budget shortfall of ~ $16 billion
The nation today

Source: Bloomberg
Fall preparations
Fall preparations

- Fall brings new challenges:
  - As it gets colder, more time will be spent indoors
  - Schools are reopening
  - College campus outbreaks
  - Outbreaks continue in other states
  - Flu season is nearly here
  - Compliance fatigue
Fall preparations

• Our healthcare providers and the state are preparing:
  – PPE protocols
  – Surge/flex plans
  – Expanding testing capabilities
  – Enhanced safety precautions

• Glimmers of hope:
  – Development underway for COVID-19 vaccine
  – New research in the medical treatment of COVID-19
Prevention basics

Protect Yourself Against COVID-19

✔ Frequent washing of hands
✔ Use alcohol-based hand sanitizer (60% alcohol or higher)
✔ Keep your hands off your face
✔ Avoid close contact with sick people
✔ Cover your coughs and sneezes
✔ Clean and disinfect surfaces
✔ Stay home when you are sick

“This pandemic has showed the incredible resilience of all New Yorkers, but also of the healthcare delivery system. Given the right tools, we can handle any crisis that comes our way.” - HANYS President Bea Grause, RN, JD
Questions and answers

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The Statewide Voice for New York’s Hospitals and Health Systems